



Consultant

Team: Sales (Adtech, Martech & SaaS)

Salary: £25,000 - £30,000 + Commission (OTE = £60,000 per annum)

Location: London/Remote

Working Hours: Flexible Working (2-3 Days a week in the Office)

Office Location: LABS House, Holborn

Website: <https://www.ultimateasset.com/>

The Role

We are currently looking for a consultant to work on our Digital Sales team, working directly our two experienced Associate Director's across the Adtech, Martech & SaaS sectors. You'll be working a wide variety of our clients across the UK & US.

Why are we hiring for this role? A natural balance of company growth and industry growth, our revenue is up year-on-year for this team and is expected once again to smash targets for 2025. This role would be mainly focused on hiring sales talent for technology businesses, our client base is expanding, and we want you to be a part of that.

What's in the role?

All of our roles here at Ultimate are 360, that means we are focused on bringing on new clients, account managing existing, and finding the specific talent needed for them. We wear multiple hats and would not have it any other way.

The satisfaction levels of bringing on your own piece of business or growing an account YoY is incredibly high and you'll reap the rewards.

That said, we set you up for success. You won't be going this alone, there are two other members of the team (who combined have over 17 years of recruitment experience) to support you, as well as the Managing Director, who you will report directly into.

From owning your own accounts to doing splits (we are one of very few agencies who encourage you to work in collaboration with each other) there is an opportunity to double your salary in 12 months (easily!). All we need from you is the willingness to work hard, and have the hunger to make money.

We encourage you to own the whole process, from candidate management, client management and post placement care. It's the best way to learn and build your industry profile!

What kind of clients does our "Sales" team recruit for?

We recruit for a variety of business, but it's either well established brands or those that are scaling quickly, for example we recruit into the following spaces:

- Influencer Marketing Platforms



- Digital & Social Content Sites
- Social Media Platforms.
- Media Owners.
- Advertising Technology & Programmatic platforms.
- Martech & SaaS businesses.

What do I get if I join the team?

Other than a competitive salary & industry leading bonus structure, we offer the following;

- Flexible working hours (not just days, but hours that suit you and your home life).
- 25 Days Holiday + 12 additional days (We give you the last Friday of the month off)
- £500 Expenses every month.
- Quarterly lunch clubs.
- Annual Summer & Christmas Parties.
- Incentive reward schemes (Amazon Gift Cards, Restaurant Vouchers).
- Onsite Gym (Free Membership)
- Apple iPhone & Microsoft Surface Pro Laptop.
- International trips & travel (Spain, Portugal, France etc.)
- Industry leading commission scheme.

Want to apply?

Send your CV to Alex (Managing Director) via Alex@ultimateasset.com with a few bullet points about your previous recruitment experience, or any deals you have closed in previous sales roles.

That's right, we're wide open to bringing in anyone from a previous sales background, so if you're looking to shift careers into recruitment, apply.